



RATUM

Law Group

**RATUM IS YOUR PARTNER
FOR INVESTMENTS
IN RUSSIAN AGRICULTURE**



We are very glad to see in RATUM agrarian investors for nearly eight years and we appreciate the importance of high-quality and accurate information for the successful business.

The rapidly developing agricultural market requires civilized relations and big investments. We work with Russian companies as well as international partners and thus facilitate the development of the Russian agricultural business by making it more stable and attractive.

A handwritten signature in blue ink, appearing to read 'Olga Romanova'.

Olga Romanova
Managing Partner

About RATUM



- Founded in 2004 in Kursk, Central Black Earth Region.
- Our specialists' competencies include land legal relations, procedures of agricultural enterprises reformation, development and expert evaluation of investment projects. We have an exclusive experience of protecting foreign plant breeders' rights and recovering royalty fees.
- Registered in the State Register of Legal Entities as a reliable partner of the RF Chamber of Commerce and Industry in 2008.
- According to PRAVO.RU 300 rating results RATUM has the 4th rating position in the list of The Best Regional Law Firms operating in Russia and is one of the Top-100 Best Law Firms in Russia.

Key Focus Areas



- Agricultural start-up projects
- Due diligence of agricultural enterprises
- Development and expert evaluation of investment projects, investment and capital protection
- Legal protection of plant breeders rights and collection of royalties
- Legal support of stock breeding complexes: cattle supplies disputes, recovery of insurance claims in the case of cattle mortality

Key Focus Areas (2)



Complex Legal Support:

- Corporate practice
- Commercial Practice/ M&A
- Land. Real Estate. Construction
- Court and Arbitration
- Foreign Economic Activities
- Employment and Migration Law practice
- GR-management
- Tax practice
- Intellectual Property Law

Key Focus Areas (3)



Corporate practice is one of the firm's key practices:

- Corporate governance and compliance
- Corporate restructuring and corporate governance;
- Secretarial services and support for multinational corporations in Russian jurisdiction
- Advising on current issues relating to day-to-day activities

In multi-jurisdictional projects we provide full service legal support for the Russian part.

Key Focus Areas (4)



Commercial Practice/ M&A:

- Legal support in M&A
- Legal Due Diligence
- Commercial Agreements

Our main objective is to find the best solutions for the specific situation facing your business, irrespective of whether you are selling your business assets, merging/acquiring another company or buying the assets of other companies.

Key Focus Areas (5)



Land. Real Estate. Construction:

- Use of Agricultural land
- Acquisition and sale agricultural land plots
- Land acquisition and sale transactions structuring
- Management and comprehensive legal support for property transactions
- Acquisition of rights to state and municipal land plots
- State registration of rights to properties
- Commercial and industrial real estate
- Real Estate Due diligence

Geography of Our Clients



Europe

- Germany
- Great Britain
- Finland
- Sweden

CIS

- Belarus
- Kazakhstan
- Ukraine

Russia

- Kursk Region
- Belgorod Region
- Bryansk Region
- Voronezh Region
- Kaluga Region
- Kirov Region
- Lipetsk Region
- Novosibirsk Region
- Orel Region
- Orenburg Region
- Tambov Region
- Tula Region

Ours Projects



- Transaction support for *EkoNiva Russian-German Company* (www.ekoniva.com) to acquire rights to agricultural land in the Kaluga, Kursk, Voronezh, Orenburg, and Novosibirsk Regions, over 100,000 ha.
- Corporate restructuring and corporate governance.
- Secretarial services and support for multinational corporations in Russian jurisdiction.
- Advising on current issues relating to day-to-day activities.

Ours Projects (2)



- Protection of plant breeders rights – over 1,5 million EURO of royalties (license fees) recovered (including in the court) for the benefit of plant breeders;
- Recovery of penalties in the cases of breeding stock supplies.

Ours Projects (3)



- Legal support of *Agro-Invest Management Company* (www.agroinvest.com) investment business in Kursk, Lipetsk, Tambov, Samara Regions (2004-2007)
- Transaction support for *AGRO-Invest Management Company* to acquire rights to agricultural land in Kursk Region, over 100,000 hectares.

Ours Projects (4)



Alpcot Agro 

- Legal support of *Agrokultura Company's* (www.alpcotagro.com) investment business in Kursk Region
- Transaction support for *Agrokultura Company's* to acquire rights to agricultural land in Kursk Region, over 30,000 hectares.

Our Projects (5)



- Complex Legal support of *MyllynParas Company's* (www.myllynparas.com) investment business (Finland) in Kursk Region

Our Projects (6)



АгроНова

- Court and Arbitration – Kursk, Voronezh, Lipetsk Regions
- Use of Agricultural land



Our Work Principles



- Customized approach to our Clients
- Non-standard decisions within strict limits of the legal framework
- Practice-based approach to achieve our Clients' business goals
- Differentiated pricing policy
- Focus on long-term partnership relations
- Compliance with the standards, resolutions and principles of the International Bar Association (www.ibanet.org) including *International Code of Ethics, Edition 1988* and *Standards for the Independence of the Legal Profession, 1990*.

Our Work Principles



- Customized approach to our Clients
- Non-standard decisions within strict limits of the legal framework
- Practice-based approach to achieve our Clients' business goals
- Differentiated pricing policy
- Focus on long-term partnership relations
- Compliance with the standards, resolutions and principles of the International Bar Association (www.ibanet.org) including *International Code of Ethics, Edition 1988* and *Standards for the Independence of the Legal Profession, 1990*.

Our Strategic Partnerships



- Egorov, Puginsky, Afanasiev & Partners - <http://www.epam.ru>
- Kamenskaya & Partners - <http://kplf.ru/>
- First Legal Network - <http://www.federallawyer.ru>
- Leontyev & Partners - <http://www.leontyevpartners.ru/>
- Kachkin & Partners - <http://www.kachkin.ru/>
- Advocates Bureau Yug - <http://www.abylaw.com/>
- Eberg, Stepanov & Partners - <http://eng.eberg.ru/>
- RBL, Law Firm - <http://www.rbl-samara.ru/>

Our Strategic Partnerships (2)



- Derra, Meyer & Partner - www.derra.eu
- Van Olmen & Wynant - <http://vow.be/>
- Stepanovski, Papakul & Partners - <http://spplaw.by>
- Nordia Baublys & Partners - <http://www.nordiabaublys.lt/>
- Legart - <http://legart.net.ua/>
- Kesarev Consulting - www.kesarev.com
- Smolentsev & Partners - <http://en.smolentsev.com/>

Contact



www.ratum.ru

Tel: +7 4712 250801, 250802

E-mail: referent@ratum.ru

Adress:

17 Ul. Pionerov

Kursk, 305001

